

TIMBER TALK

Summer 2022

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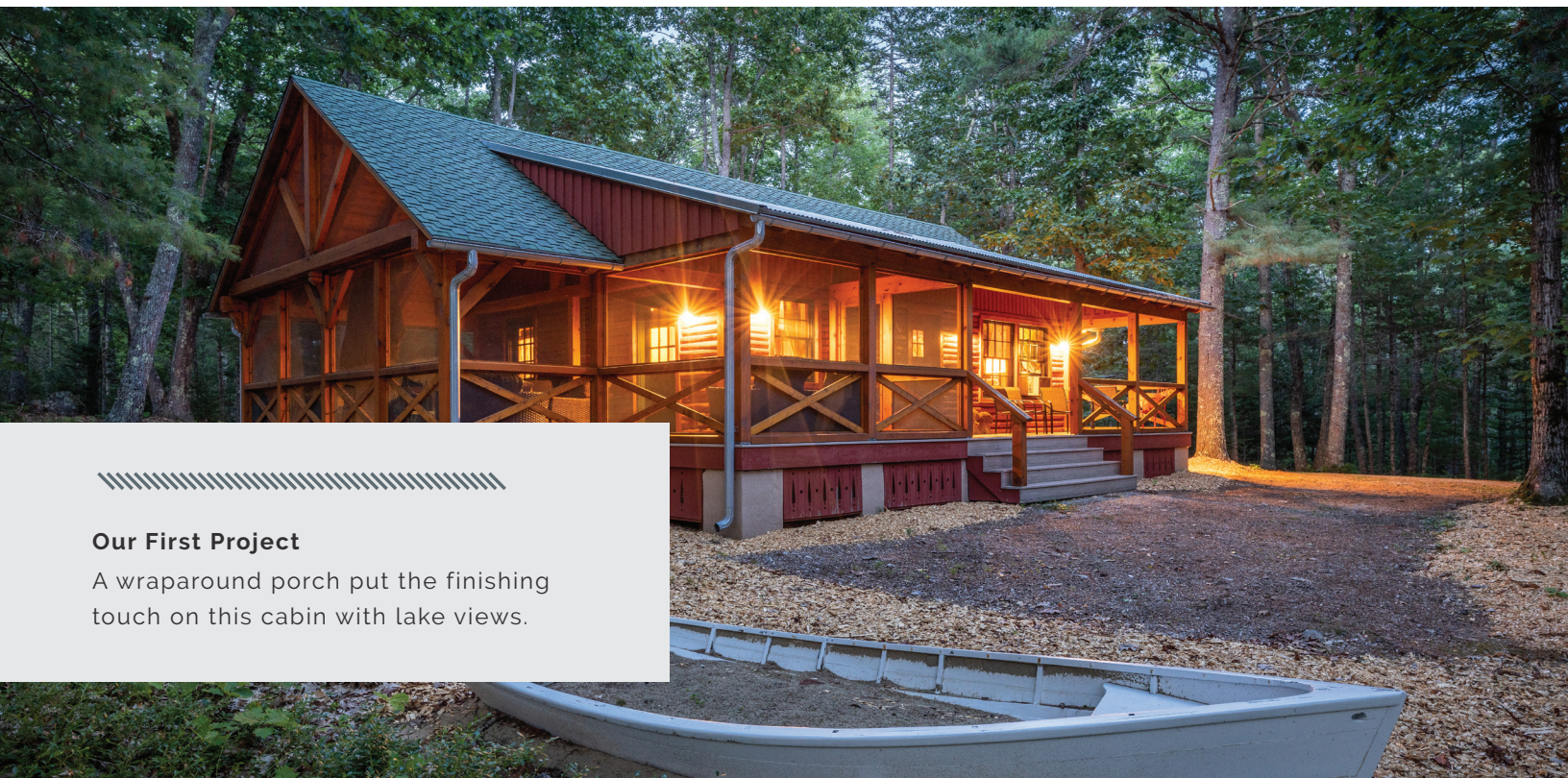


In this special edition of *Timber Talk*, join us as we look back on our first 10 years — and look ahead to what's next. We're so grateful to do what we love and to work with industry professionals like you every day. We couldn't have reached this milestone alone, so thank you!



Our First Project

A wraparound porch put the finishing touch on this cabin with lake views.





TEN YEARS OF TIMBER



Mid-Atlantic Timberframes is thrilled to celebrate our 10th anniversary in 2022. After starting as a small division of B&D Builders, supplying timber mainly for equestrian projects, it's been rewarding to grow into the company we are today. Here are just a few of the highlights that got us here.

2012 — ●

PLANTING THE SEEDS

MATF spent much of this first year assembling our team of timber framers and designers. We also purchased an Essetre Techno PF CNC machine — the first of its kind in North America.

2013-2015 — ●

STEADY GROWTH

Steadily building a portfolio of projects meant we quickly outgrew our rented shop space in Bird-in-Hand, PA, and needed to branch out.

2016 — ●

PUTTING DOWN ROOTS

MATF moved to our current home in Paradise, PA. With 35,000 square feet of space, we started to pursue much larger projects, as well as more commercial buildings.

2017 — ●

TALK ABOUT TIMBER!

We added a Stetson-Ross planer to our shop, allowing us to stock large amounts of timber on-site. MATF now has one of the largest Douglas fir inventories on the East Coast — roughly half a million board feet!

2018 — ●

UP, UP & AWAY

To keep pace with growth, we added a second CNC machine to our shop.

2019-2022 — ●

THE SKY'S THE LIMIT

MATF projects have only been getting bigger and more complex — and our team loves it. We have five incredibly talented designers and draftsmen in-house; a fully staffed, experienced shop crew; and a project management team that can assist with projects from start to finish. We're also poised for a new phase of growth with the launch of Mid-Atlantic Timberframes Mountain States (see page 7).

PROJECT SPOTLIGHT

Cabin in Burleigh Hill, ME



Builder	B&D Builders
Location	Burleigh Hill, ME
Points of Interest	<ul style="list-style-type: none">• MATF's first project!• Wraparound timber frame porch

The first-ever Mid-Atlantic Timberframes project was this picturesque log cabin in the woods of Maine. We worked with B&D Builders to add a Douglas fir wraparound porch, adding outdoor living space to enjoy the lake views and fresh air. The porch's skirting includes unique touches of Nordic detail. Our timber projects have grown in complexity since then, but we still remember this one fondly as the one that started it all.





Timber provides a warm, cozy feeling both indoors and out, perfect for a relaxing weekend getaway.

INDUSTRY HIGHLIGHT

Daniel Glick | B&D Builders

Mid-Atlantic Timberframes' first project was a collaboration with B&D Builders (see page 4). In honor of our 10th anniversary, we spoke to B&D co-founder Daniel Glick.

What inspired you to become a builder?

Growing up on a dairy farm, we would get our monthly copy of *Hoard's Dairyman*. I always loved the pole barns advertised in it. B&D started out doing pole barns, then morphed into custom building about five years in. The pole barn market is very crowded and extremely competitive.

What's your area of expertise?

Building, layout, and design, trying to make the most efficient use of space in equestrian and event centers.

Which project are you most proud of?

The real "feather in my cap" is the Riveredge project [an equestrian center, pictured above]. I was only 29 years old and starting a project that should have completely scared me away. The primary structure was 54,000 square feet. Plus, being the farm spread out over 800 hundred acres, there were other barns, caretakers' houses, a very pretty renovation for the owners, guesthouses, etc. The total build included around a dozen buildings, all being run simultaneously with the main equestrian center.

In hindsight, we were totally unprepared for a project of this magnitude. But the owner was great, an excellent teacher, very patient, wanted everything mocked up before the final build, so it worked out very well.

What's the most challenging request you've received from a client?

To build a visitors center on a remote island in British Columbia, Canada. The logistics for both manpower and material were extremely painful due to crossing borders, dealing with a 10-foot tide, and getting work permits in another country.

What are your thoughts on working with timber?

We love working with wood! All the intricacies of the different species, how they react in different environments, it really is an amazing building product. It's so much fun to work with, especially if you have the equipment to deal with the big pieces. The homes and barns that MATF cuts for us make us look good on-site thanks to the extreme precision and the dedication of their draftsmen joining the timber plans to the architectural plans. This does not just happen; it really is an intense process.

What are your memories of working with MATF on their first project?

It was an addition to an existing structure in Maine, so not only was it their first structure, it was also far to the site. No second-guessing and running back to check the dimensions one more time. The roof ended up matching the existing roof perfectly! And we had the correct number of pieces, and they all fit. I do remember one hole randomly showing up in the middle of a beam, inadvertently placed by the machine. Other than that, it was perfect!



Want to be our next Industry Highlight? Email Sam Ebersol | samuel.ebersol@matfllc.com

WE'RE HEADING WEST



Coming soon: Mid-Atlantic Timberframes Mountain States! Starting in September, Account Executive Ethan Beiler will serve the American West from his office in Utah. We're excited to have someone on the ground, ready to serve this part of the country more closely.

Contact Ethan to discuss your timber construction project at ethan.beiler@matfllc.com.



ASK AN EXPERT



Why is Douglas fir MATF's go-to wood species for timber framing?

First, its high strength-to-weight ratio makes it a very efficient structural wood. It's also machine friendly and easy to work with. This lets us cut detailed designs using mortise-and-tenon-style joinery, and it receives screws and nails well.

Douglas fir has aesthetic advantages too. It takes glue, stain, and paint well, so a wide variety of looks can be achieved in the finishing process. And unlike some woods, it does not give off an unpleasant odor.

In practical terms, Douglas fir is readily available. We buy vast quantities from a mill in the Northwest and keep the inventory in our shop. Large sizes are available too (up to 48" x 48" in cross-section and 52' long), perfect for the large spans often found in timber frames.

It also helps us support sustainable forestry. Newly planted Douglas fir trees grow quickly, so forests replenish in a shorter amount of time.



Ethan Beiler | Account Executive

Ethan interned at MATF in 2020 before joining full-time as a structural design engineer. He gradually took on other roles, including estimating, inventory management, pricing, and purchasing, and today he's our first account executive for Mid-Atlantic Timberframes Mountain States. Ethan thrives on digging into new projects and making customers' ideas a reality.

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Mid-Atlantic
TIMBERFRAMES

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Advancing the Art of Timber Construction

Mid-Atlantic Timberframes builds custom legacy homes and one-of-a-kind academic, agricultural, and commercial structures. Timber frame construction provides versatility that traditional construction methods can't match, for limitless possibilities. We employ innovative computer-aided design and computer numerical control (CNC) machining technology, bringing our craft to a higher level of precision and resulting in exceptional structures that deliver lasting durability and peace of mind.

For more information about Mid-Atlantic Timberframes, visit **MATFLLC.com**.